

Autism Housing Pathways, Inc.

2021-2022 Annual Report

This year marked a watershed in Autism Housing Pathways' development, as we received our first general operating grant, from the prestigious Cummings Foundation. The grant will pay out \$100,000 over six years and will allow us to hire a vice-president.

Services to families and individuals

Our 1-to-2-hour introductory trainings, "Thinking about housing" and "Applying for housing" reached over 500 people.

Over 180 families or individuals participated in individual housing counseling or application assistance, including 11 people participating in application assistance through a Douglas Flutie Jr. Foundation for Autism grant. We also began consulting one day a month to families referred by the Lurie Center for Autism, thanks to an anonymous grant of \$19,000.

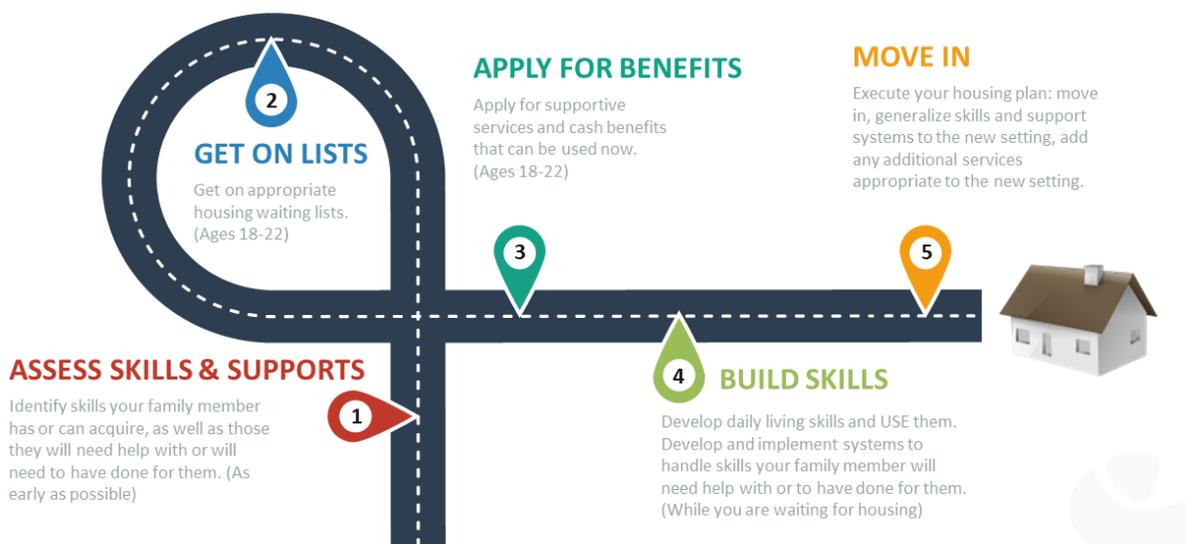
This year marked the return of "Learning about housing", formerly a daylong workshop and now relaunched as a five-part, 15 hour Zoom series. 20 families participated in the spring, and in the summer 25 staff members of 7 Hills took the course as a mandatory training.

We launched our completely overhauled website, which features a "no wrong door" approach, making it easy to find all our materials in a variety of ways. Highlighted on the home page is our "Roadmap to housing", designed to draw families right into the housing process.

ROADMAP TO HOUSING

5- to 10-year timeline

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Road infographic template
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A new initiative, Family Action Meetups (FAMS) began in September. This monthly virtual meeting features a very short presentation on housing options in Massachusetts, followed by two 25-minute breakout sessions, each focused on a single housing model. The emphasis is on families connecting with one another. Families can also join a dedicated group on groups.io, where they can upload a profile of their family member and reach out to make connections with others whose family member needs a similar level of support. 14 families attended the first session.

Videos in our Life Skills Library playlist on our YouTube channel, AHPhousing, received 166 views this year.

Outreach

AHP was engaged by the Medfield Affordable Housing Trust to undertake a survey of the housing needs of people with developmental disabilities in the town and surrounding area. The survey will be followed by a series of focus groups with families and recommendations of up to three housing models will be made to the trust.

Research

We completed our survey of housing needs and desires in the Massachusetts autism community, yielding 359 responses. Analysis was completed early in fiscal 2022-2023 and sharing of results with stakeholders and policymakers is ongoing.



AHP President Cathy Boyle and client F. in his new home.

Autism Housing Pathways, Inc.

Statement of Financial Position Comparison

As of September 30, 2022

	TOTAL		
	AS OF SEP 30, 2022	AS OF SEP 30, 2021 (PY)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
NProfCk 0001 (XXXXXXXX 0001)	114,060.82	66,192.27	47,868.55
PayPal Bank	639.19	666.79	-27.60
PayPal Funds Transfer Account	0.00	0.00	0.00
Restricted account - revolving loan guarantee	16,743.59	16,533.91	209.68
Total Bank Accounts	\$131,443.60	\$83,392.97	\$48,050.63
Other Current Assets			
Donated bedding	0.00	0.00	0.00
FMV of auction goods unpaid for by end of FY	120.00	120.00	0.00
Payroll Corrections	0.00	0.00	0.00
Undeposited Funds	0.00	0.00	0.00
Total Other Current Assets	\$120.00	\$120.00	\$0.00
Total Current Assets	\$131,563.60	\$83,512.97	\$48,050.63
TOTAL ASSETS	\$131,563.60	\$83,512.97	\$48,050.63
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Other Current Liabilities			
Direct Deposit Payable	0.00	0.00	0.00
Payroll Liabilities			
Federal Taxes (941/944)	666.13	541.38	124.75
MA Income Tax	244.74	175.47	69.27
MA Paid Family And Medical Leave	28.80	28.80	0.00
MA Unemployment Tax	1,253.57	1,176.64	76.93
Total Payroll Liabilities	2,193.24	1,922.29	270.95
Total Other Current Liabilities	\$2,193.24	\$1,922.29	\$270.95
Total Current Liabilities	\$2,193.24	\$1,922.29	\$270.95
Long-Term Liabilities			
Braintree family	1,485.37	1,485.37	0.00
PPP loan	0.00	0.00	0.00
Total Long-Term Liabilities	\$1,485.37	\$1,485.37	\$0.00
Total Liabilities	\$3,678.61	\$3,407.66	\$270.95
Equity			
Opening Balance Equity	0.00	0.00	0.00
Retained Earnings	80,105.31	41,220.42	38,884.89
Net Revenue	47,779.68	38,884.89	8,894.79
Total Equity	\$127,884.99	\$80,105.31	\$47,779.68
TOTAL LIABILITIES AND EQUITY	\$131,563.60	\$83,512.97	\$48,050.63

Autism Housing Pathways, Inc.

Statement of Activity Comparison

October 2021 - September 2022

	TOTAL		
	OCT 2021 - SEP 2022	OCT 2020 - SEP 2021 (PY)	CHANGE
Revenue			
Donations and matching gifts	42,585.66	25,980.86	16,704.80
Ads (deductible)	200.00	1,075.00	-875.00
Restricted donation	200.00	16,455.05	-16,255.05
Sponsorship	4,000.00	9,000.00	-5,000.00
Total Donations and matching gifts	46,985.66	52,410.91	-5,425.25
Exempt purpose related income	14,943.75	9,201.25	5,742.50
Grants	21,666.67		21,666.67
In-kind goods		5,007.00	-5,007.00
Interest	27.34	15.67	11.67
Memberships	11,305.00	7,335.00	3,970.00
Other fundraising income- auction		1,425.00	-1,425.00
Total Revenue	\$84,928.42	\$75,394.83	\$19,533.59
GROSS PROFIT	\$84,928.42	\$75,394.83	\$19,533.59
Expenditures			
1099 - non-DD			
Flutie grant - 1099	2,525.00		2,525.00
Total 1099 - non-DD	2,525.00		2,525.00
Bank fees		10.00	-10.00
Fundraising	207.77	319.34	-111.57
Donor Tools	234.00	425.00	-191.00
fundraising - other	153.88	540.84	-386.96
mailing		10.79	-10.79
mileage - fundraising		87.02	-87.02
Total Fundraising	595.65	1,382.99	-787.34
Management & administration			
Government filing fees	53.50	238.50	-185.00
Insurance	1,402.00	3,197.00	-1,795.00
Mailing	8.96		8.96
Office Expenses	180.40	1,222.13	-1,041.73
Rent or Lease		1,250.00	-1,250.00
Services- accounting	1,281.39	1,102.88	178.51
Supplies		12.74	-12.74
Training	50.00		50.00
Travel		0.75	-0.75
Total Management & administration	2,976.25	7,024.00	-4,047.75

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Statement of Activity Comparison

October 2021 - September 2022

	TOTAL		
	OCT 2021 - SEP 2022	OCT 2020 - SEP 2021 (PY)	CHANGE
Payroll Expenses			
Taxes	3,053.75	1,732.58	1,321.17
Wages	32,500.04	15,250.02	17,250.02
Total Payroll Expenses	35,553.79	16,982.60	18,571.19
Program			
CHNA15 expenses			
1099 - CHNA15		500.00	-500.00
Total CHNA15 expenses		500.00	-500.00
Direct care professional development	25.70	25.70	0.00
Family training			
Family training - Groups.io	20.00		20.00
Family training - networking	220.00		220.00
Total Family training	240.00		240.00
Goods donated		5,007.00	-5,007.00
Lobbying			
filing fees - lobbying	220.00		220.00
Total Lobbying	220.00		220.00
Outreach		249.00	-249.00
Websites	529.12	410.46	118.66
1099 contractors - website	3,281.25		3,281.25
Total Websites	3,810.37	410.46	3,399.91
Total Outreach	3,810.37	659.46	3,150.91
Payroll Expenses			
Taxes		1,184.46	-1,184.46
Wages		14,125.02	-14,125.02
Total Payroll Expenses		15,309.48	-15,309.48
Research	917.02	543.00	374.02
Total Program	6,213.08	22,044.64	-16,831.55
Uncategorized Expenditure	73.43		73.43
Uncategorized Expense	211.53		211.53
Total Expenditures	\$47,148.74	\$47,444.23	\$ -295.49
NET OPERATING REVENUE	\$47,779.88	\$27,950.60	\$19,829.08
Other Revenue			
PPP loan forgiveness		10,934.29	-10,934.29
Total Other Revenue	\$0.00	\$10,934.29	\$ -10,934.29
NET OTHER REVENUE	\$0.00	\$10,934.29	\$ -10,934.29
NET REVENUE	\$47,779.88	\$38,884.89	\$8,894.79

**Autism Housing Pathways, Inc.
Operating Budget - FYE 9.30.2022**

	FYE 9.30.2022 Budget	Actual, YTD Through September, 2022	Budget remaining	
Revenue				
Donations and matching gifts	\$ 23,500	\$ 42,786	\$ (19,286)	Ahead of budget - anomonus gift for \$19K
Ads (deductible)	1,000	200	800	
Sponsorship	6,000	4,000	2,000	
Exempt purpose related income	10,000	14,944	(4,944)	Ahead of budget
Grants projected:				
Flutie Foundation	5,000	5,000	-	
Autism Speaks	5,000	-	5,000	
Cummings	-	16,667	(16,667)	Ahead of budget - Cummings
Interest income	20	27	(7)	
Memberships	7,750	11,305	(3,555)	
Other fundraising income - online auction	1,500	-	1,500	
Total Revenue	\$ 59,770	\$ 94,929	\$ (35,159)	Revenues ahead of budget
Expenditures				
Uncategorized expenses	-	285	(285)	
Fundraising expenses	100	595	(495)	
Management & administration:				
Government filing fees	50	54	(4)	
Insurance	1,500	1,402	98	
Mailing	30	9	21	
Office Expenses & training	500	230	270	
Services - accounting & antivirus software	1,500	1,281	219	
Supplies	100	-	100	
Total Management & administration	3,680	2,976	704	
Program expenses:				
Payroll:				
Taxes	2,500	3,054	(554)	
Wages - Executive Director	30,500	32,500	(2,000)	
PD & family training	-	265	(265)	
Filing fees - lobbying	-	220	(220)	
Grant related direct expenses:				
Flutie Foundation:				
Direct service, application assistance - Consulting	6,500	2,525	3,975	
Administrative	563	-	563	
Postage, copy and supplies	66	-	66	
Autism Speaks:				
Direct service, housing counseling - Consulting	5,200	-	5,200	
Administrative	800	-	800	
Outreach:				
Outreach - supplies	100	-	100	
Outreach- booths	400	-	400	
Outreach - mileage	150	-	150	
Websites - hosting and complete revamp	5,000	3,810	1,190	
Research	500	917	(417)	
Total Program	52,279	43,291	8,988	
Total Expenditures	\$ 66,059	\$ 47,147	\$ 8,912	Expenses below budget
Net Operating Revenue	\$ 3,711	\$ 47,782	\$ (44,071)	Net income ahead of budget

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Autism Housing Pathways, Inc.

22 Willowdale Road

Winchester, MA 01890

(617) 893-8217

AHPhousing@comcast.net

www.autismhousingpathways.org

www.18section8.org